PENNSYLVANIA ECONOMIC DEVELOPMENT
INSTITUTE

PEDA
PENNSYLVANIA ECONOMIC DEVELOPMENT ASSOCIATION

Pennsylvania Economic Development Institute and PEDA Present:

Redeveloping Blighted Properties: Financing Solutions

May 8, 2013

2:00 pm – 3:30 pm

Web Seminar

REDEVELOPING BLIGHTED PROPERTIES: FINANCING SOLUTIONS

This seminar will feature a detailed review of public financing programs including federal and state tax credit programs designed to leverage private investment. Several detailed case studies will be profiled that illustrate how public and private funding is blended to successfully accomplish the redevelopment of deteriorated commercial and residential properties in and around downtown areas. The seminar is targeted at economic and community development professionals, local public officials, private and non-profit developers and other community stakeholders.

The seminar will feature:

• A detailed presentation on the most useful state and federal grant/loan/tax abatement programs to accomplish redevelopment of deteriorated properties

• A detailed presentation on state and federal tax credit programs that will help communities leverage private investment

• How to evaluate the project to determine the appropriate amount of private investment so as to minimize the amount of public financing needed to accomplish the project

• Key points to emphasize in funding requests for public financing

• How to use the availability of public financing to attract a private developer

• How to best leverage bank funds in redevelopment projects

PROFESSIONAL DEVELOPMENT UNITS

This event qualifies for 1.5 organizational PDUs (Finance) through the Pennsylvania Economic Development Institute (Institute).*

**A complete explanation is provided in the Guidelines for Certification of Economic Development Organizations (Guidelines) issued by the Pennsylvania Department of Community and Economic Development (DCED) and in the Institute's Policies and Procedures.*

PRESENTER: CHRISTOPHER GULOTTA

Mr. Christopher Gulotta, a recognized expert on packaging public and private financing, served as Executive Director of the Redevelopment and Housing Authorities of Cumberland County for thirty years between 1980 and 2010. During his tenure, he was responsible for developing and implementing housing and community development strategies for Cumberland and Perry Counties. His efforts were recognized, with twenty-five of his organization's projects receiving national and state awards, each of which focused on demonstrated innovation and a large degree of leveraged private funding.

Mr. Gulotta is a graduate of Dickinson College, the Penn State University Masters Degree Program in Urban and Regional Planning, and the Dickinson School of Law. He has served on several statewide and regional boards and, throughout his career, has received numerous awards, among them the 2010 Commonwealth of Pennsylvania Supportive Housing Award, the 2008 Leadership Award from the Housing Alliance of Pennsylvania, and the 2009 Distinguished Alumni Award from Dickinson College.

REGISTRATION INFORMATION

Registration Fees:

The per person registration fee for PEDA members is $75 and for non-members is $99.

Cancellation & Refund Policies:

Requests for cancellations and refunds must be made in writing and received by close of business April 29th. No refunds will be granted after that point. All refunds are subject to a $50 administrative fee. No-shows will be billed in full.

Questions:

Contact Joshua Skopp at (717) 441-6047 or jskopp@wannerassoc.com.

**Note: We reserve the right to reschedule or cancel this offering. In the event of a cancellation, a refund will be provided to registrants.*

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REGISTRATION FORM

Attendee Information: *One registration per form. For additional registrations, copy this form or download additional forms from www.peda.org. All requested information is required. Log-in credentials will be provided to registrants in advance of the session.*

Full Name _____ Title _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Emergency Phone _____

Email _____ Fax _____

REGISTRATION

Registration will remain open through COB on May 3rd. Please select a registration option below.

☐ **PEDA Member - $75**
☐ **Non-Member - $99**

Total Amount Due $ _____

☐ **Payment Enclosed**
☐ **Check requested/will follow in the mail**

In addition to being recognized by PEDA and PEDI, this event is also recognized by the EDP certification program of the Northeastern Economic Developers Association (NEDA).

PAYMENT

1. **Check** – Download this form, complete required information and mail, with check made payable to **Pennsylvania Economic Development Association**, to 908 N. 2nd St., Harrisburg, PA 17102 or fax form to (717) 236-2046.
2. **Credit Card** – Go to www.peda.org to register and pay by credit card for the event.

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