

# Investing in Downtown Redevelopment + People

2024 APA PA Annual Conference

October 15, 2024



## **Agenda**

Introductions

Comprehensive Approach to Redevelopment

Planning as a Catalyst for Investment

**The Opportunity for Planners** 

Market Momentum

### Introductions



#### **Chuck Peters**

Managing Member, Altair Holdings, LLC



### **Drew Whiting**

CEO, Erie Downtown Development Corporation (EDDC)

**Erie State Street, LLC** 

#### **Christian Siembieda**

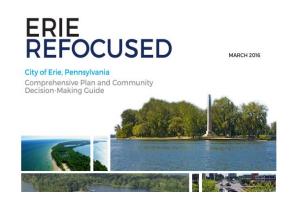
Owner, Erie State Street, LLC



# Planning as a Catalyst for Investment

### 2016

The City's Comprehensive Plan, Erie Refocused, is completed.



### 2017

#### **EDDC** is formed

Downtown Erie is undergoing massive transformational change. Visionary business, philanthropic and community leaders formed the EDDC in 2017, to transform the city of Erie's downtown core and spark revitalization across the region.

























Thomas B. Pierre & Kathy Hagen McCormick

2023

1001 State Purchased by OZ Operator







# Planning as a Catalyst for Investment

**EDDC** 

\$113M

Total Investment

8

Historic Properties Restored **25** 

New Businesses

1001 State St

\$48.5M

Total Investment

\$185.9M

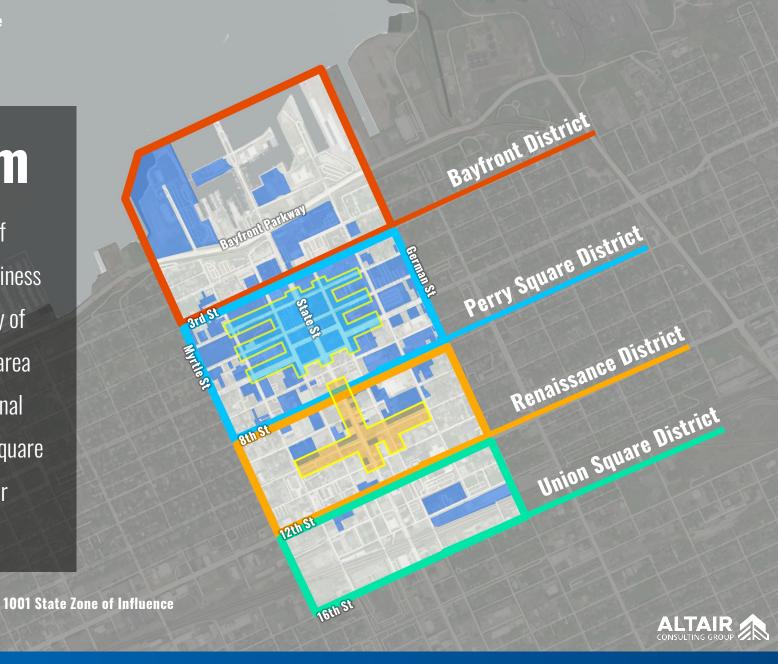
5-Year Economic Impact



## **Market Momentum**

In the last five years, there has been \$706.2M of targeted investment activity in Erie's Central Business District (CBD). In the Erie downtown, the majority of investment occurs North of 10th Street, and the area surrounding 1001 State lacks the same institutional commitment present in the Bayfront and Perry Square Districts. The Renaissance Center is a key anchor investment for the City's Mid-Town.

**EDDC Zone of Influence** 



**Institutional Investment** 

# A Comprehensive Approach to Redevelopment



Flagship City Food Hall



**Erie City Mission** 

- Support for Small and Diverse Businesses
- Contracting and Vending Opportunities for Local, Small and Diverse Businesses
- Workforce Development Opportunities
- Partnership with the City Mission





### The Planner's Traditional Toolbox

#### 1. Comprehensive Planning:

Engage Private Sector Leadership in Comprehensive Planning > Buy-In (literally) for implementation

#### 2. Land Development Levers:

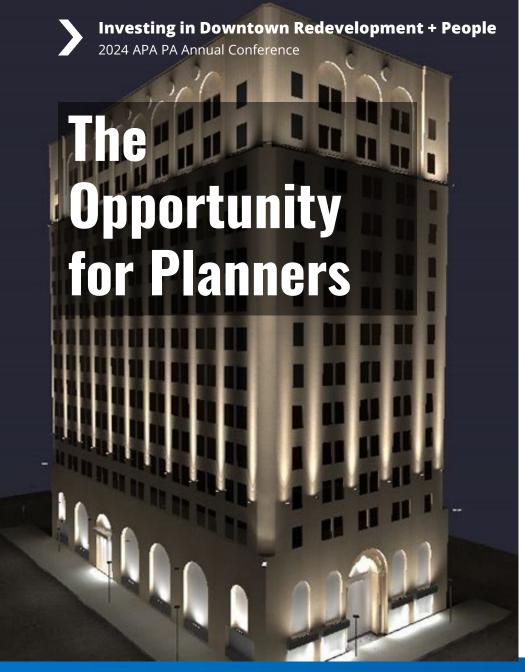
Use the Land Development Process to Attract Investment, not discourage it.

- Proactive and Consistent Code Enforcement
- Addressing Vacancy and Nuisances

#### 3. Public Realm and Public Safety

- Services to Match Private Investment
- Focus Public Safety Efforts to Create a Safe and Welcoming Environment





# Bolstering Your Toolbox to Attract Investment

 Encourage "Comprehensive" Redevelopment Strategies:

A Planner can articulate how developers can contribute to growth beyond the built environment (Ex. Workforce, Transportation, Employment, etc.). What should your municipality be incentivizing?

2. Fill your Toolbox with Development Finance Tools:

Catalyzing Growth requires creative finance tools...A Big Box of Crayons and every project needs a different color (or multiple colors).

Examples include: LERTA, TIF, C-PACE, NMTC, HPTC, Low-Interest / Interest Only Loans, Grants What's missing in your toolbox?

ALTAIR CONSULTING GROUP

Rendering of 1001 State