SELLING STORMWATER:

Setting the Stage for Sustainable Stormwater Financing

Erie County Department of Planning & Community Development

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Learning Objectives

- Understand effective tactics for engaging municipalities in regional programs.
- Understand effective tactics for attracting grant dollars.
- Improve negotiating and/or facilitation skills for multi-municipal projects.
- Learn new methods of financing stormwater infrastructure.
- Acquire sample MOU for municipal stormwater assistance.

Erie County Watersheds



2018 Erie County Department of Planning

Erie County MS4



Where's the White Space?



Finding the White Space

- Municipal Interviews
 - "We don't need help right now."
 - "Is this a regional takeover?"
 - "We're ignoring MS4."
 - Most municipalities were ill equipped to meet the requirements of MS4.
 - Every municipality interpreted the regulations <u>differently</u>.

Finding the White Space

Spend some time with DEP

- Dive into the regulations to show a thorough understanding.
- "Shining light in the Northwest."
- Trips to the Regional Office
- Regular calls with Central Office
- How could ECDPCD become an extension of their efforts? \$\$

Finding the White Space

- Existing Skillsets
 - What supporting activities align with existing programs

White Space = Municipal MOUs

- Education and Outreach
- □ GIS and Mapping
- Planning and Administrative Support
 - Grant writing, Impervious Surface analysis, etc.

The Road to Signatures

- Group 1 "We don't need help right now."
- Group 2 "Is this some kind of regional takeover?"
- Group 3 "We're ignoring MS4 until it goes away."

The Road to Signatures





Nearly 3 inches of rain falls on Erie region from storm

Our view: Storm highlights need for readiness



Results

- MOUs with all regulated municipalities and counting
 - Key: Low cost, Assistance with impervious surface analysis
- Attracted grant dollars to support program
 Key: Signed MOUs, Relationship with DEP
- "Would the County be interested in forming a SW Authority?"

Financing

- MOU includes shared municipal cost for services.
- Assistance with SW Fee calculation
 - ERU (Equivalent Residential Unit)
 - I ERU is the average impervious surface of a single family detached
 - 1 ERU equals \$8.00/month)
 - All non-single family detached parcels are charged based on the amount of impervious surface on the parcel
 - Church that has twice the amount of the average amount of imp. Surface of single family detached parcels would be charged at a rate of 2 ERUs or \$16.00/month



Assist municipalities through stormwater fee feasibility studies and outreach.

- □ Group 1 "What about municipalities that are uphill that contribute to our stormwater issues?"
- Group 2 "What if we don't charge the fee to our residents?"
- Group 3 "We are rural and do not need to participate."

Questions?

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